



Peak Season

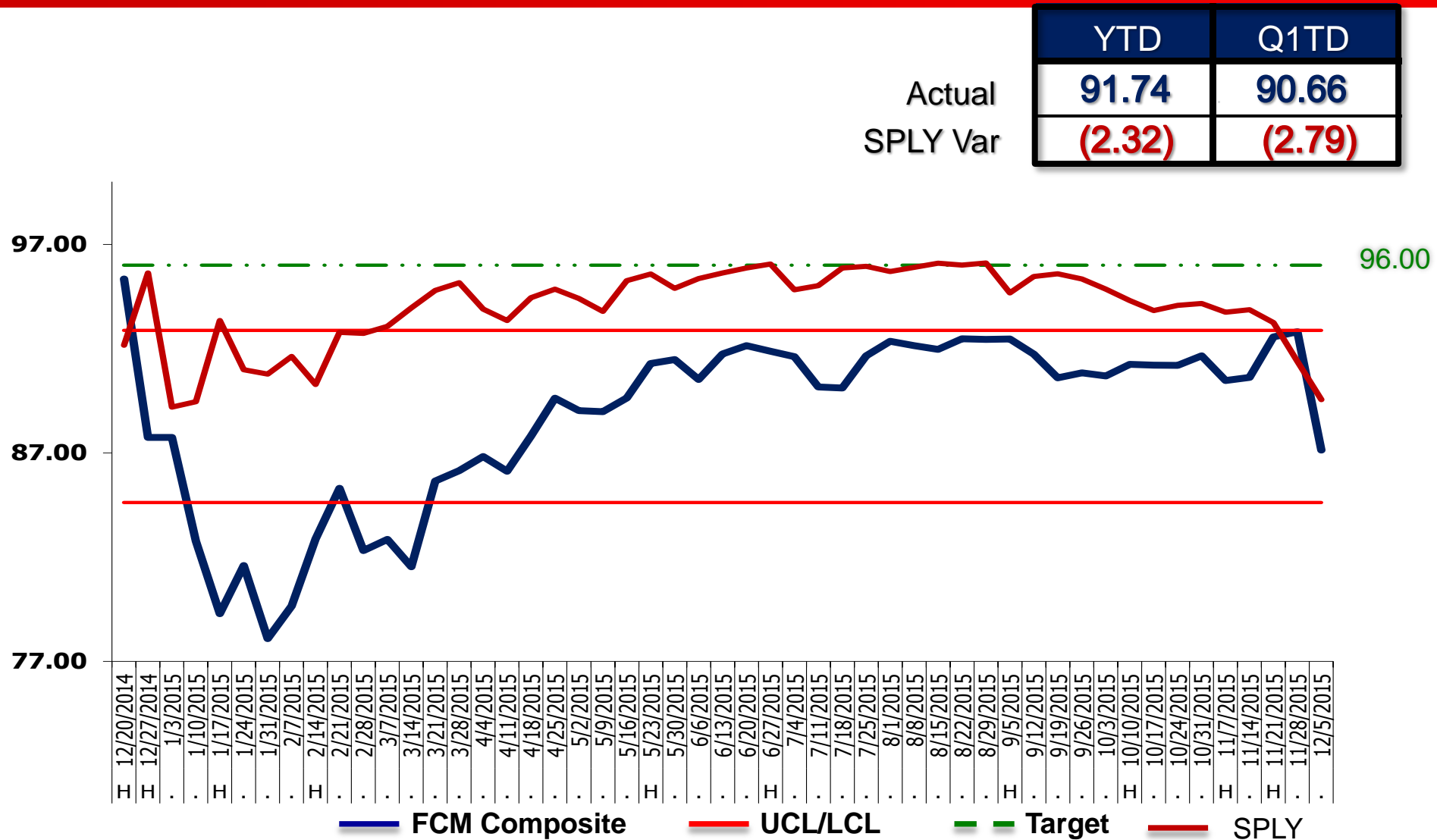
USPS – Mailing Industry Call

December 23, 2015

To view/listen to a recording of this presentation: [Click here](#)

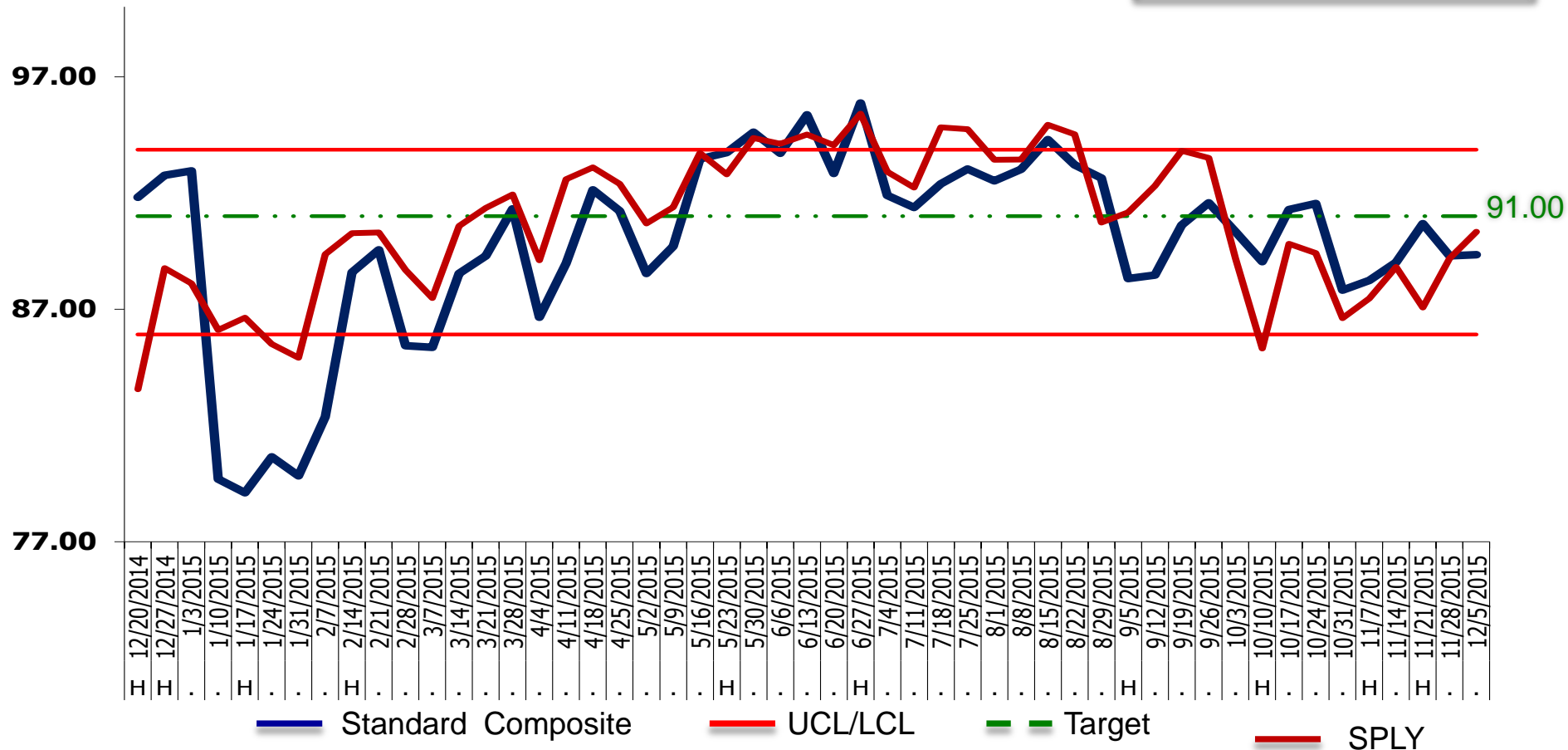
- Service Performance
- Current Network Conditions
 - Weather, Volume, Air/Surface Support
- MTE Update
- USPS Continued Commitment
- Next Steps

Service Performance



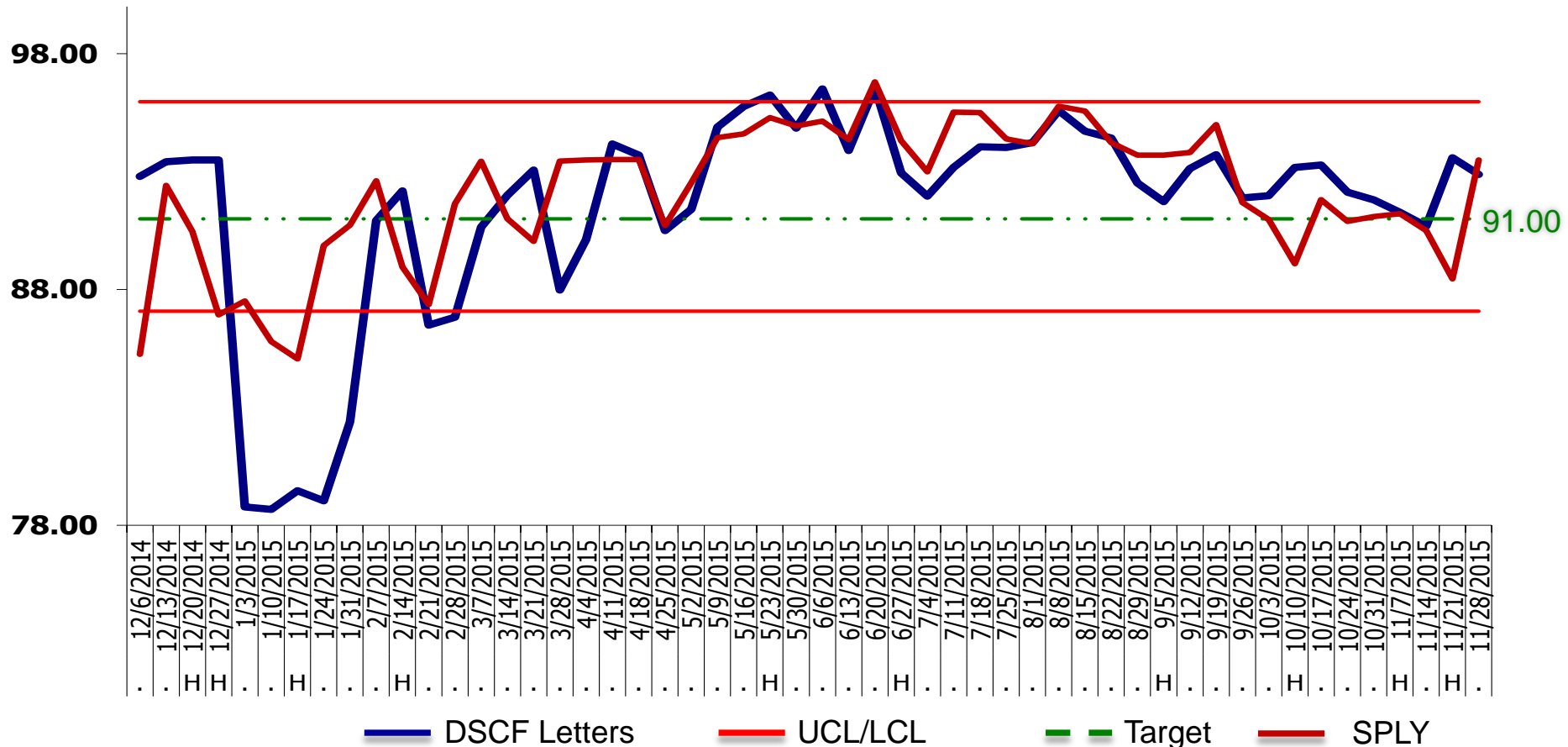
Actual
SPLY Var

YTD	Q1TD
88.86	88.86
+0.57	+0.57



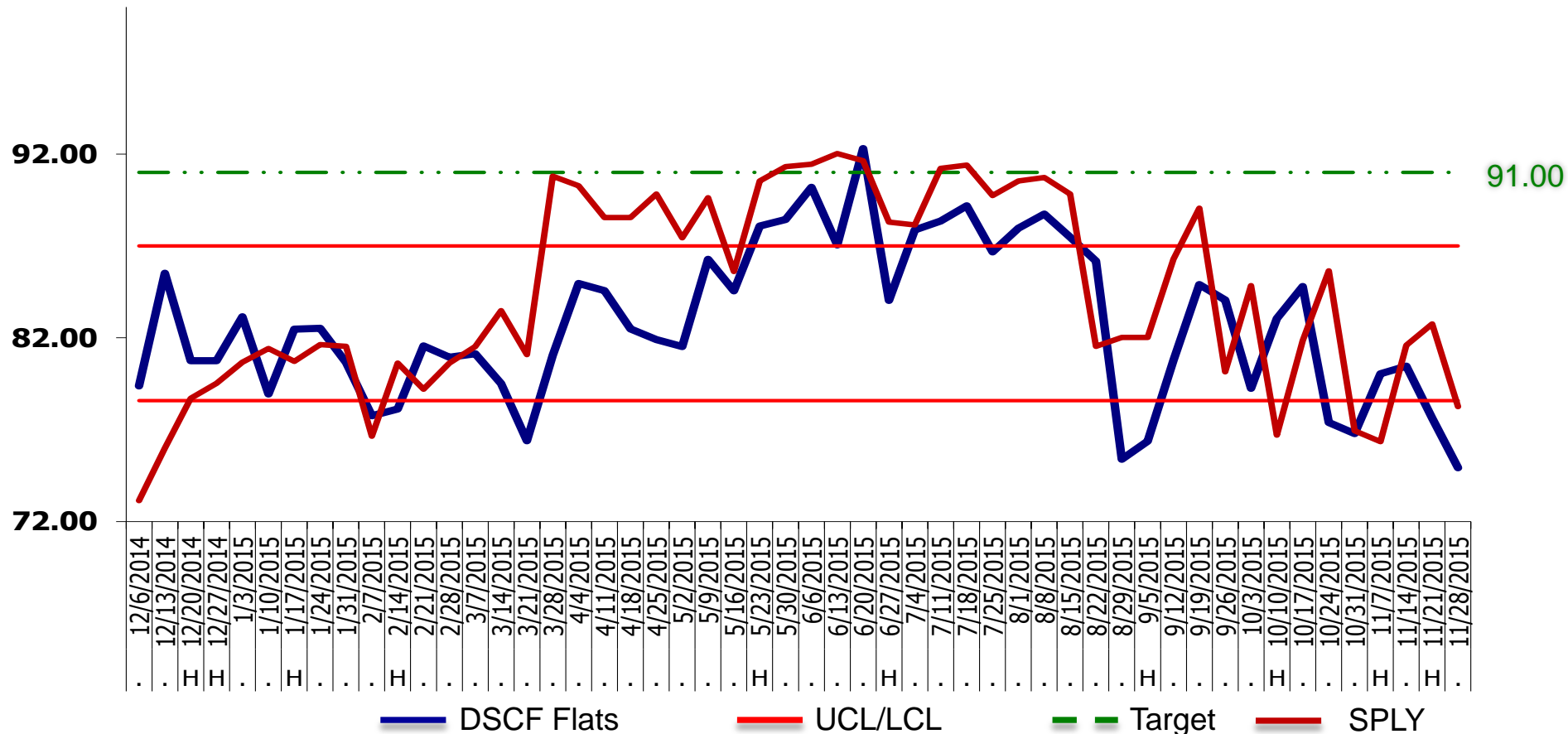
Actual
SPLY Var

YTD	Q1TD
92.23	92.23
+1.24	+1.24



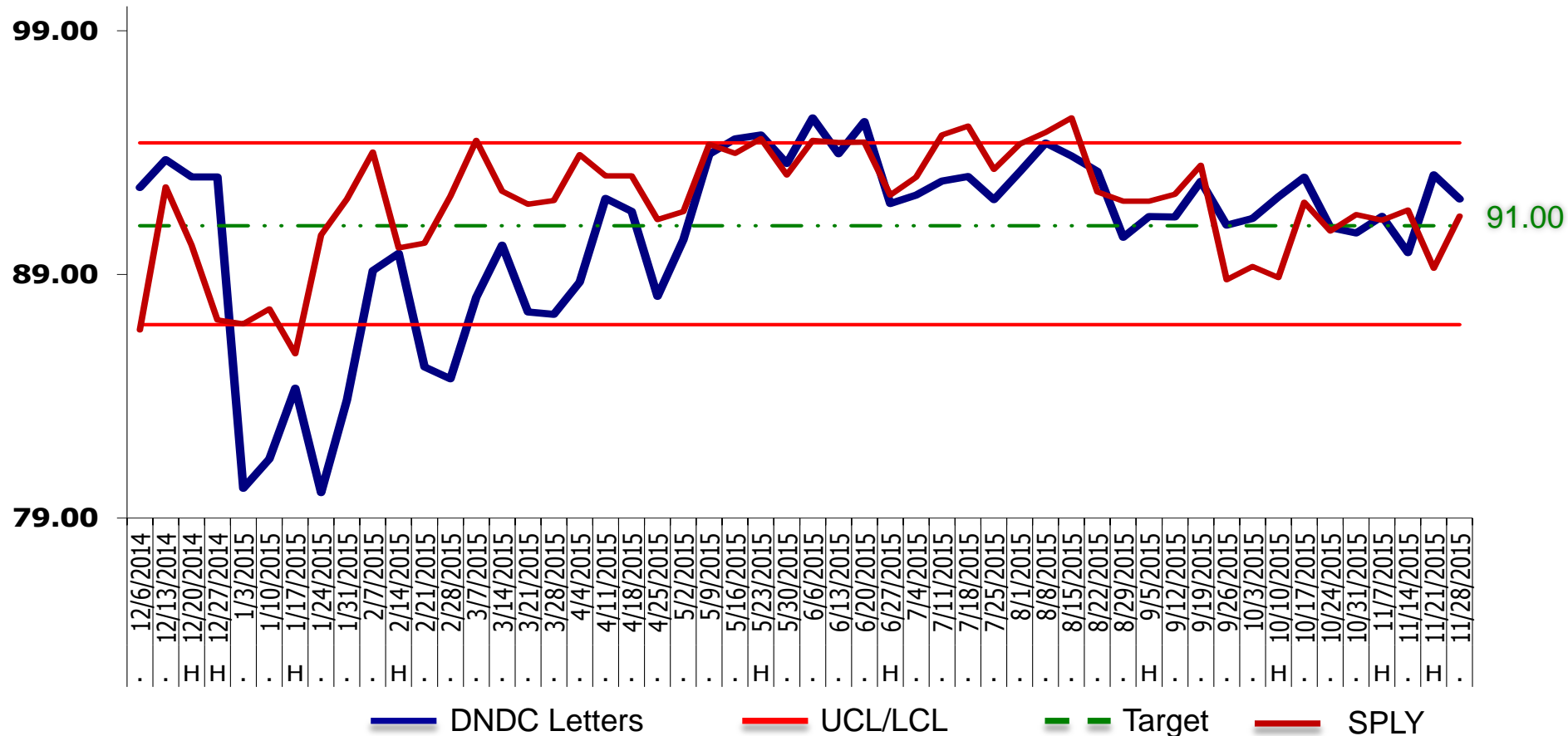
Actual
SPLY Var

YTD	Q1TD
77.37	77.37
(1.60)	(1.60)



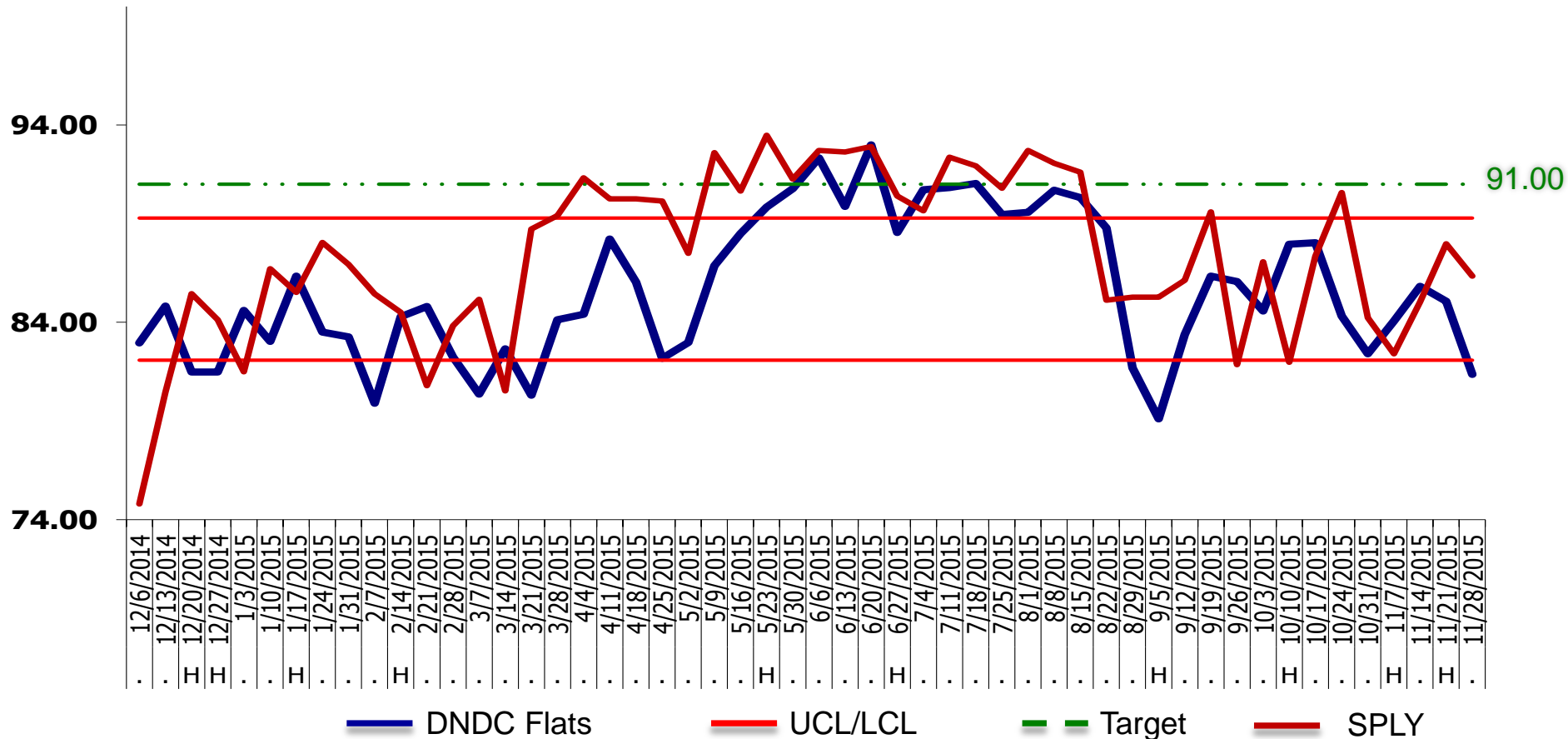
Actual
SPLY Var

YTD	Q1TD
91.49	91.49
+0.74	+0.74



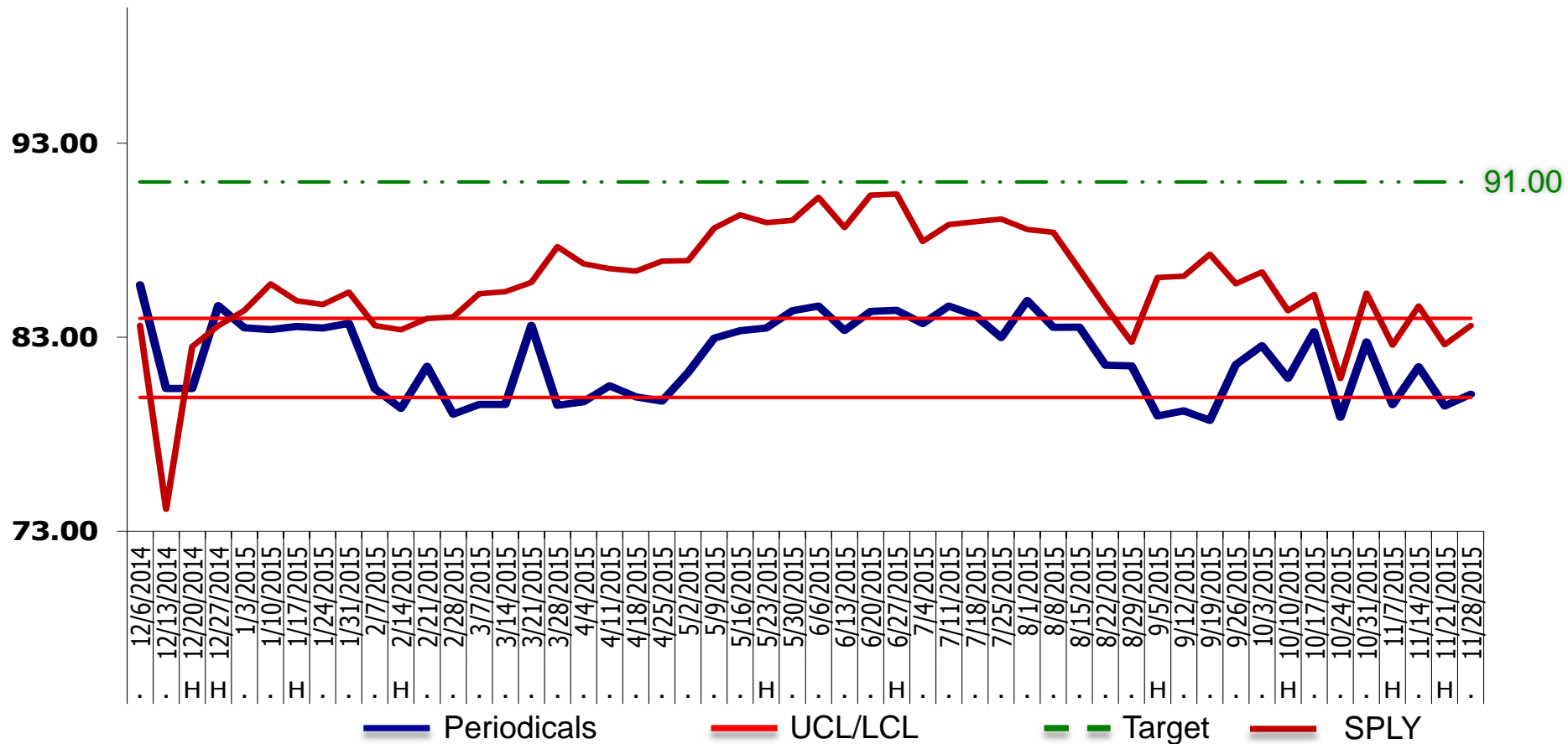
Actual
SPLY Var

YTD	Q1TD
83.62	83.62
(1.17)	(1.17)



Actual
SPLY Var

YTD	Q1TD
80.51	80.51
(3.40)	(3.40)

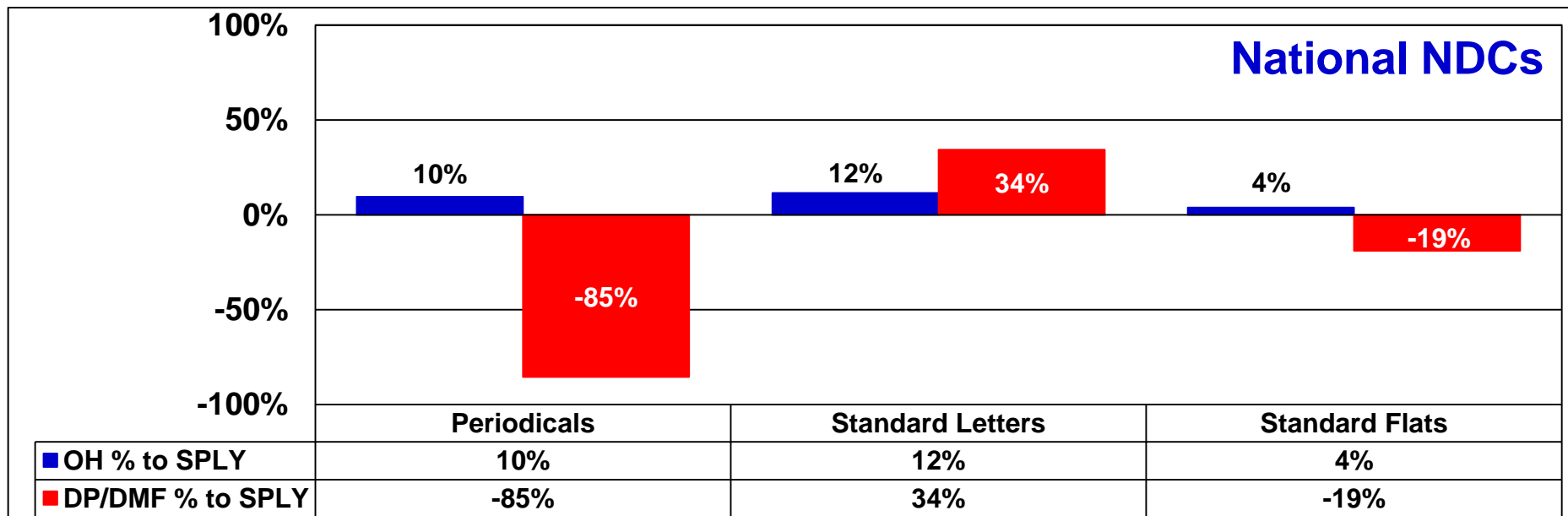
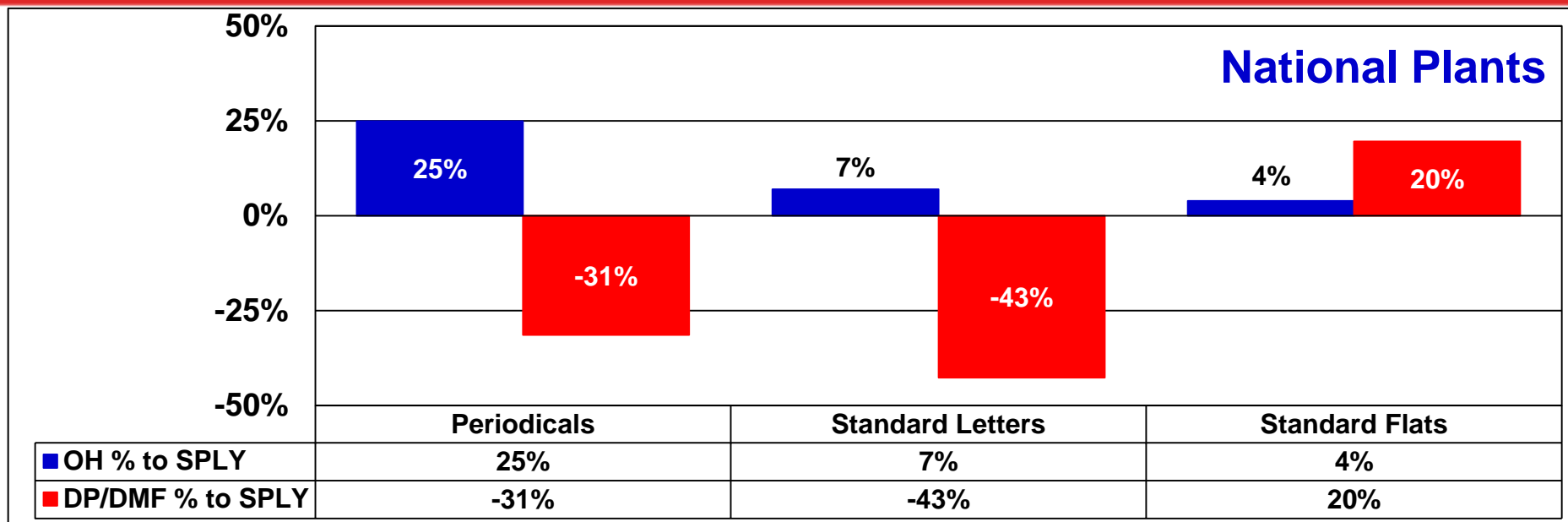


Current Network Conditions



Severe thunderstorms capable of producing tornadoes, damaging wind gusts and large hail are expected Wednesday, and most likely in the evening, from parts of the South to as far north as the Ohio Valley.

In the west, daily storms will roll in from the Pacific Ocean through Christmas Eve and will largely affect the Interstate-5 corridor of the Northwest; as well as the adjoining major highways including interstates 80, 84 and 90, as well as routes 20 and 299.



■ **Peak Season Highlights**

- Network has remained fluid
- Decrease in cancellation volume
- 15 percent growth in packages over last year

■ **Daily National Teleconferences**

- Immediate adjustments to Run Plans, Equipment and Facility allocations based on each morning's mail inventories
- Additional Air and Surface Transportation launched
- Communicate National strategies and process improvement
- 4 hour reports for critical locations

■ **Service Improvement**

- Efficiently Advancing Standard and FCM
 - Utilizing existing capacity and resources to advance volume
 - Reduce delays and on-hand volumes
 - Mitigate system or process anomalies

- Expanded Peak Season
 - November 21st – January 8th
- Headquarters Peak Season Field Support
 - Dallas
 - Newark
 - Los Angeles
 - Oakland
 - Ontario
 - Indianapolis
 - Miami
 - Houston
 - Memphis
 - Philadelphia
 - Phoenix
 - Seattle
 - San Francisco
 - Chicago
 - Columbus

MTE Update

- ❑ MTAC User Group 7 (UG007)
 - ❑ Quarterly meetings
 - ❑ MTEOR enhancements
 - ❑ User issues/concerns
 - ❑ Save the date – January 27,2016 3pm EST

- ❑ Please contact the MTEOR Help Desk if you experience any issues or need to return MTE
 - ❑ 1-866-330-3404
 - ❑ MTEOR@usps.gov

MTE Inventory Status

As of 12/23/15	Current MTE SC On-Hand Inventory	1-Week Safety Inventory	Pieces +/- Safety Level	Percent +/- Safety Level	Demand vs SPLY	Inventory vs SPLY
Pallets	498,015	399,700	98,315	25%	27%	-64%
EMM Trays	3,588,288	1,532,545	2,055,743	134%	-5%	97%
Half Trays	1,208,690	1,280,000	-71,310	-6%	-5%	-23%
MM Trays	2,454,900	2,451,000	3,900	0%	4%	103%
EMM Sleeves	6,149,631	2,139,000	4,010,631	188%	10%	223%
Half Sleeves	1,606,020	1,713,000	-106,980	-6%	2%	-18%
MM Sleeves	2,422,242	3,660,000	-1,237,758	-34%	2%	27%
Flat Tubs	2,543,604	575,000	1,968,604	342%	-8%	223%
#1 Sacks	1,484,000	1,543,000	-59,000	-4%	0%	51%

6.3M pieces of MTE ordered for PQ I of FY16

MTE Type	October	November	December	Total
Pallets	0	0	0	0
EMM Trays	91,392	569,856	338,688	999,936
Half Trays	0	0	0	0
MM Trays	513,240	393,120	425,880	1,332,240
EMM Sleeves	504,000	336,000	336,000	1,176,000
Half Sleeves	0	0	0	0
MM Sleeves	607,500	270,000	303,750	1,181,250
Flat Tubs	549,360	45,360	25,200	619,920
#1 Sacks	500,000	300,000	200,000	1,000,000
Total	2,765,492	1,914,336	1,629,518	6,309,346

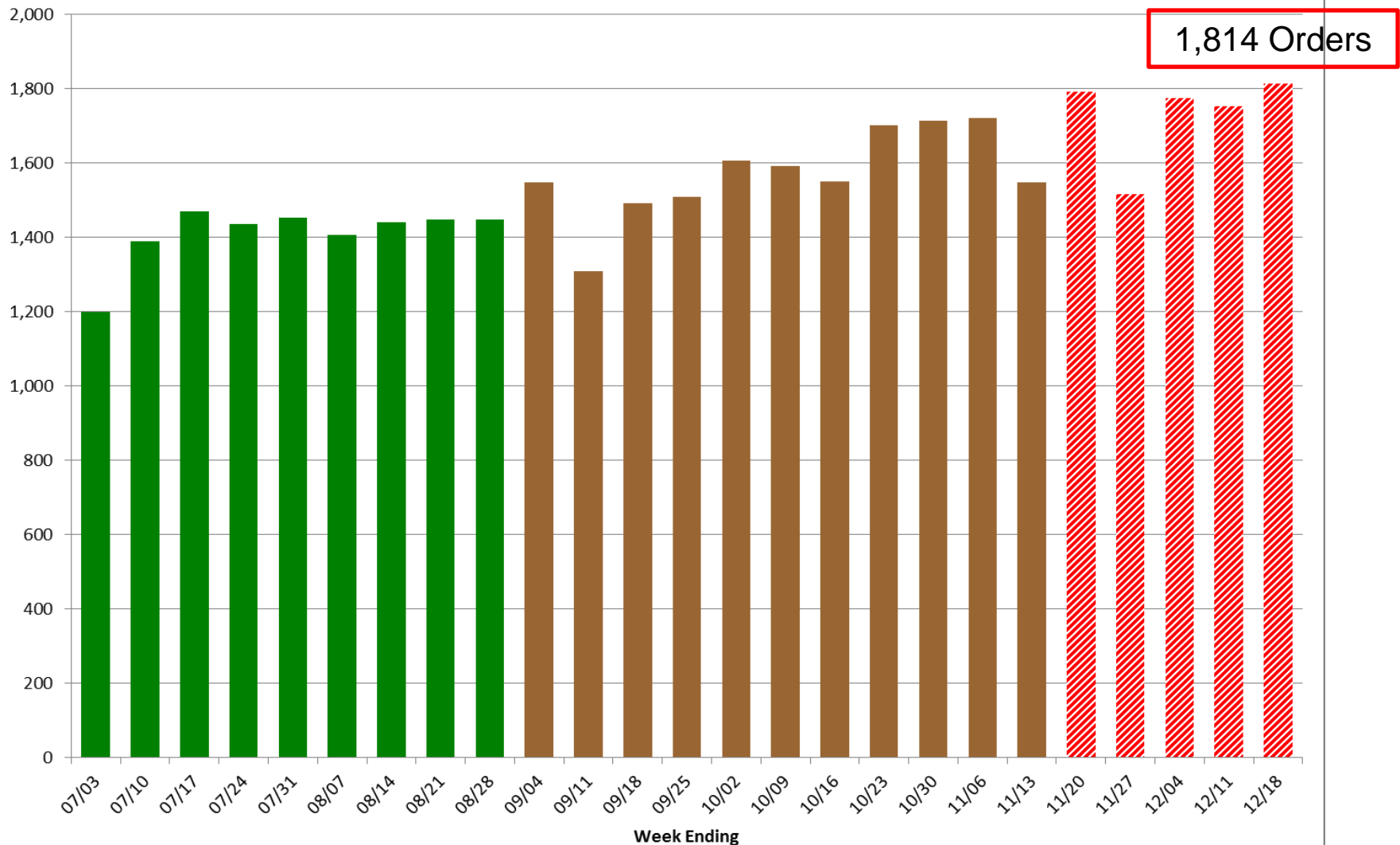
Quantities are provided in pieces.

7.6M pieces of MTE ordered for PQ II of FY16

MTE Type	January	February	March	Total
Pallets	81,000	202,500	162,000	445,500
EMM Trays	591,360	166,656	0	758,016
Half Trays	64,480	161,200	128,960	354,640
MM Trays	0	0	0	0
EMM Sleeves	224,000	560,000	448,000	1,232,000
Half Sleeves	330,750	551,250	441,000	1,323,000
MM Sleeves	0	0	0	0
Flat Tubs	332,640	302,400	241,920	876,960
#1 Sacks	1,000,000	900,000	700,000	2,600,000
Total	2,624,230	2,844,006	2,121,880	7,590,116

Quantities are provided in pieces.

Weekly Mailer Orders Processed by the MTESSC - 2015



How Industry Partners Can Help:

- ☐ MTEOR weekly inventory



- ☐ Plan & place orders in advance – Remember the 4 day rule

- ☐ Order quantities needed – no stockpiling

- ☐ Remember – MTE deliveries are LIVE unloads. Do not hold drivers.

- ☐ Continue to order equipment just-in-time based on production

- ☐ Contact your BSN to return MTE excess to your needs.

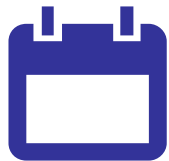
USPS Continued Commitment



Commitment



Sufficient capacity in our networks



Peak days/weeks identified and resource plans continue in place



Comprehensive contingency planning (weather impacts)



Timely dispatches from our processing facilities



Industry partnership/communication



Next Steps

- **Wrap-up**
- **Additional questions and concerns:**
Contact dane.a.coleman@usps.gov

On behalf of Postmaster General/CEO Megan Brennan;

We want to thank the Industry for a successful Fall Mailing and Peak season. This would not be possible without the Industry and their continued support in working with the Postal Service.

The Postal Service is looking forward to our continued partnership to ensure that both the Industry and the Postal Service will have a great and successful 2016.

Wishing all Happy Holidays & prosperous New Year!

Thank
You &

Happy
Holidays